



**Moulins Du Nil Blanc**

**MNB  
LTD.** 





# OUR STORY

For many communities across Rwanda, coffee farming is the only source of income. Since coffee is a seasonal crop, this means coffee farmers have little income throughout the year.

My motivation for starting MNB was to ensure that farmers have an alternative crop outside of the coffee season that can be circular and sustainable.

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**Zilipa Nyirabyago**

Founder, MNB







# ABOUT US

MNB Ltd is a social enterprise established in 2012 with a vision to fight against hunger and malnutrition, while creating sustainable jobs in both rural and urban areas in Rwanda. MNB recycles agricultural and forest waste, such as soya and wheat residues, coffee pulp and sawdust, to produce eco-responsible circular food products.

MNB uses a zero-waste mushrooms value chain that aims to minimize waste production as much as possible by composting, reusing or recycling any waste generated. Through this process, the company produces organic compost and sells it to local farmers.



## Oyster Mushrooms

**4**  
farmer co-ops

**70-400**  
farmers

Est.  
**2019**  
|  
**2025**

# OUR PATH TO SOCIAL ENTERPRISE



We reinvest our profits to strengthen small holder farmers through the oyster mushroom value chain



# FINANCING



## 1. SUBSIDIES

Gros – Province - 4de Pijler

## 2. LOAN

OVO & KBS  
Acceleration fund



## 3. LOCAL GRANTS

**SOCIAL  
ENTREPRENEURSHIP**



# OUR PRODUCTS



White Cream  
Sauce



Mushroom &  
Tomato Sauce



Mushroom, Isombe  
& Tomato Sauce



Mushroom &  
Isombe Sauce



Mushroom &  
Vegetable Sambusa



Cream of  
Mushroom Soup





## MISSION

- To make high quality Food and Organic fertilizer through the mushrooms value chain
- To provide another source of income for small farmers



## VALUES

Quality  
Affordability  
Circularity



## VISION

- Successful and prosperous farmers
- Sustainable agriculture





# THE PROBLEM

**01**

**There is a lack of alternative sources of income for very small coffee farmers outside of the annual harvest.**

**02**

**Coffee farmers and small vegetable producers have limited access to organic fertilizer, despite the high demand.**

**03**

**There is a limited supply of fresh mushrooms and vegetables and they have a short shelf life, which leads to losses during harvesting, transportation and at the market or supermarket.**





# OUR SOLUTIONS

COLLECT AGRI  
WASTE TO  
MAKE  
**MUSHROOM  
GROWING KITS**

FARMERS USE THE  
ORGANIC FERTILISER  
TO GROW  
**VEGETABLES,  
FRUITS, COFFEE &  
OTHER CROPS**

SELL MUSHROOM  
GROWING KITS  
TO FARMERS FOR  
PLANTING

**MNB'S  
CIRCULAR  
JOURNEY**

COLLECT used  
mushroom  
growing kits and  
food waste to  
convert to **organic  
fertilizer**

HARVEST & SELL  
**FRESH  
MUSHROOMS  
TO FOOD  
BUSINESSES**

PROCESS  
MUSHROOMS AND  
OTHER PRODUCE  
FOR ORGANIC  
FOOD MARKET

**Recycling biomas**

- **Fungi**
- **Vermicompostage**





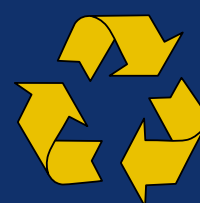


# OUR IMPACT

PEOPLE, PLANET AND PROFIT



**Seven** permanent and **15** part-time employees, **50%** of whom are women.



We are a **zero-waste business** and recycle 70 tons of coffee pulp, 20 tons of saw dust, 7 tons of soya and wheat straw and 75 tons of cotton husks in our operations every year.



We provide **organic fertilizer** and **oyster mushroom growing kits** to **three** cooperatives and **400** small holder farmers who have increased their incomes by **45%**. Of these farmer, **80%** are women, youth and people living with disability.



# OUR VISION

AND PATH TO GROWTH

Reach farmers all over the  
country & offering agri-tourism

Processing, packaging  
Food & Fertilizer

RSB certificates

Upgraded facilities

Financing + Techn assistance  
Food conservation

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# CONNECT WITH US



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Scan to learn more







# THANK YOU



**Moulins Du Nil Blanc**